

Plastics Recycling – *No time to Waste*

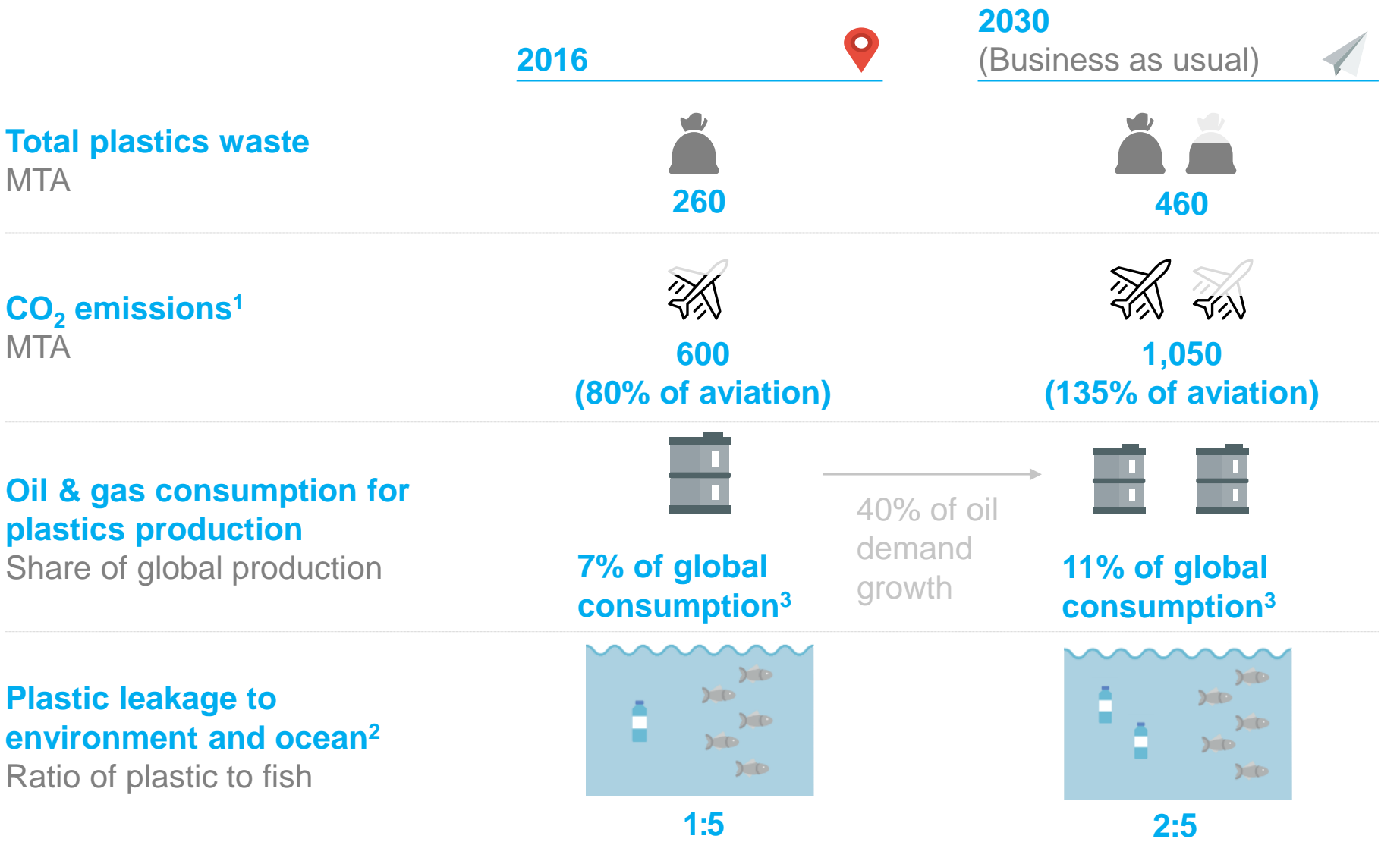
PLASTICS EUROPE CONFERENCE

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Without significant change, plastics waste production will increase by 75% to 460 MTA until 2030, CO₂ emissions will overtake aviation



1 Global airline industry with CO₂ emissions of ~780 MTA in 2012; CO₂ emissions associated with plastics production; 2 Quantity of fish in oceans today: 812 MTA. Sources: EMF 2014, Jambeck et al. (2015); 3 Not Including process energy oil equivalent
SOURCE: McKinsey plastic waste stream model; expert interviews

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Plastics waste has become an unavoidable challenge for the chemicals industry, the environment and society as a whole

McKinsey was one of the first to table the growing challenge of plastic waste

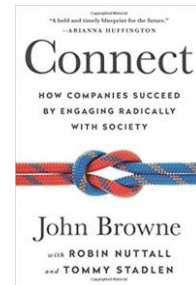
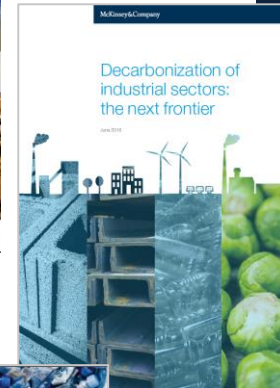
- Plastics pollution on land and in the ocean has become a key issue
- Despite their versatility and ecological advantages, plastics with negative perception

Abstracting from emotions – the size of the challenge is accelerating

- Globally ~260 MTA of plastics waste today, to increase by 75% to ~440 MTA by 2030
- Many countries have imposed bans on single-use plastic products or import restrictions

We believe there is opportunity window for petrochemical industrial leaders to act

- We have done analysis to understand waste flows and recycling technologies
- Translated into potential solution scenarios as a basis for discussion



Cooperation with leading institutions, e.g.,



Proposed agenda

- **What have we done in recent months and what we found**
- What we think this could mean to you

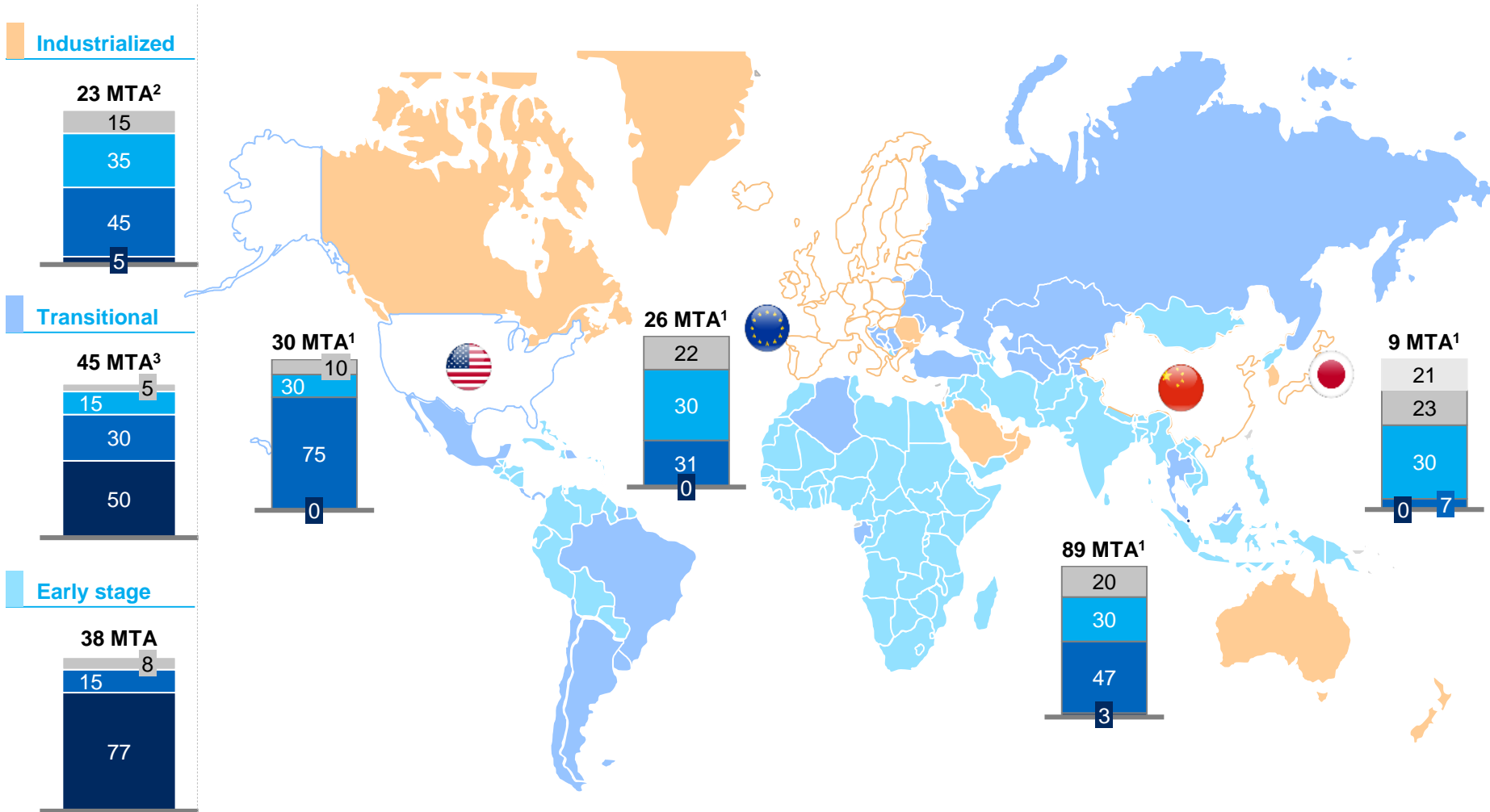
We have developed a model that covers global plastics waste

INDICATIVE

Waste management systems

Countries allocation

Pyrolysis Mechanical Incineration Landfill Unmanaged



1 Waste management data for the US, the EU, China and Japan were modeled based on actual available 2016 data

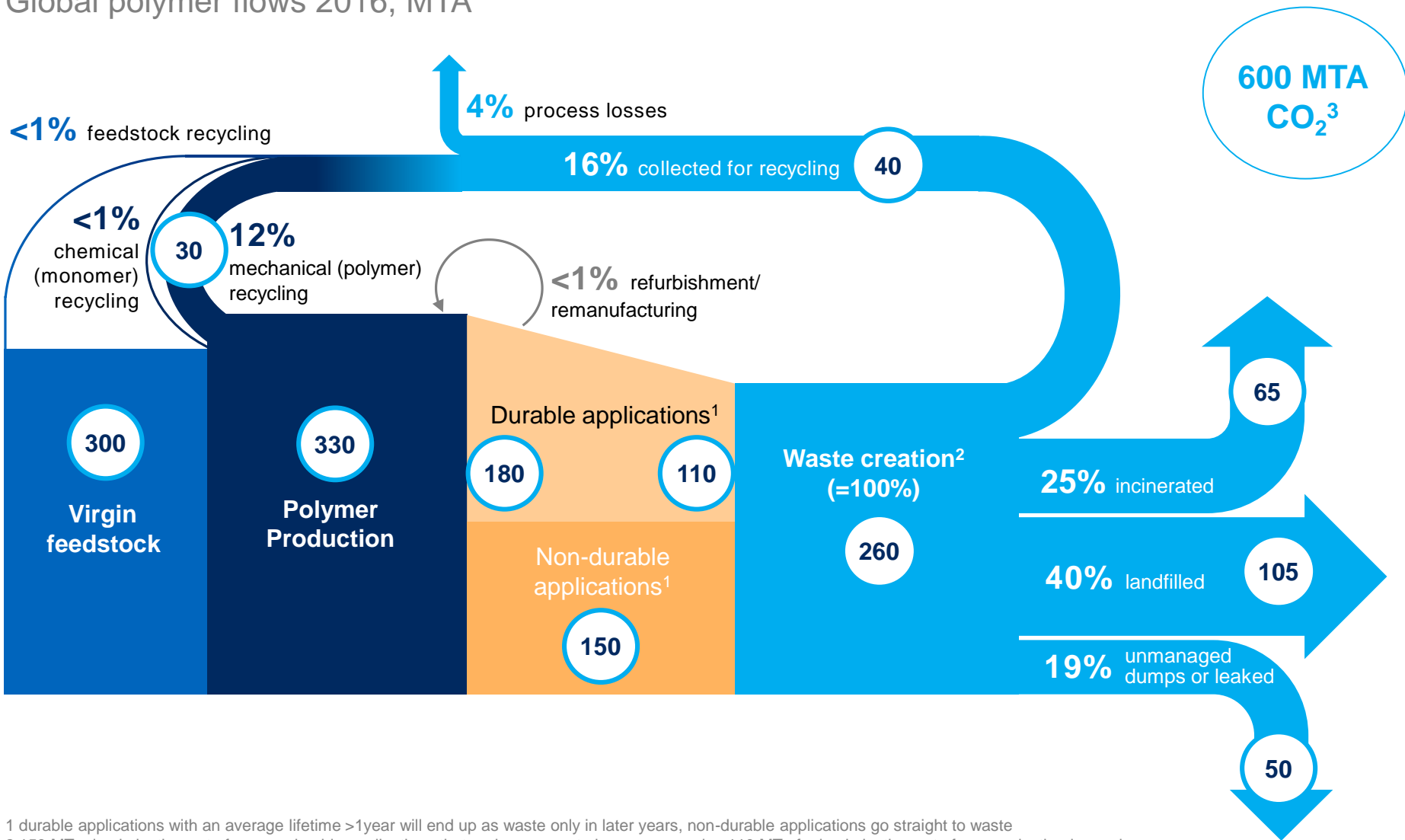
2 Overall 2016 plastic waste production for industrialized countries, excluding the EU, Japan and China

3 Overall 2016 plastic waste production for transitional countries, excluding the US

SOURCE: IHS, ICIS, Plastics Europe, Worldbank, McKinsey plastic waste stream model

Today, ~60% of plastic waste is not recovered or processed

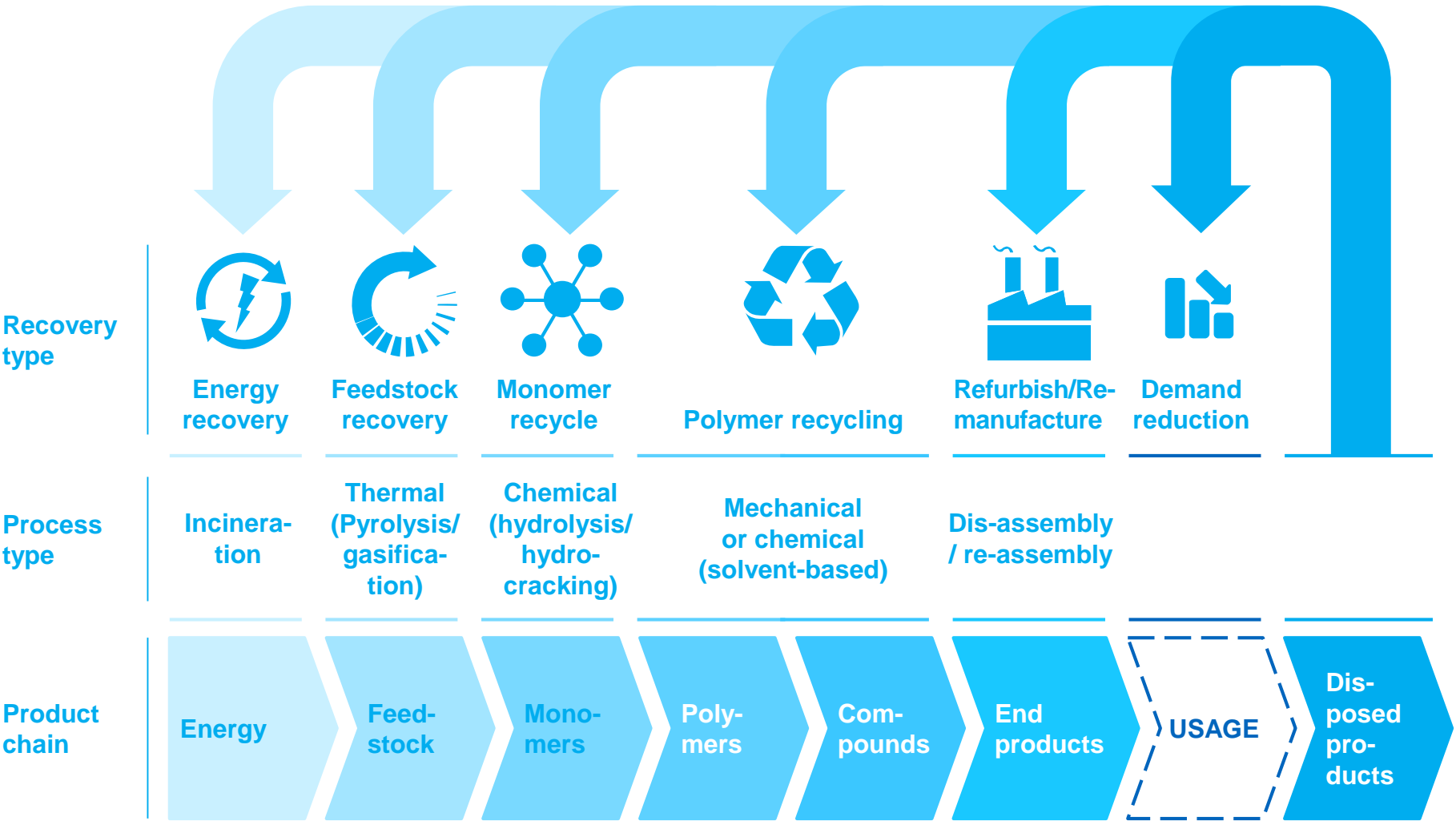
Global polymer flows 2016, MTA



600 MTA
CO₂³

1 durable applications with an average lifetime >1year will end up as waste only in later years, non-durable applications go straight to waste
2 150 MT mixed plastic waste from nondurable applications that end up as waste in same year plus 110 MT of mixed plastic waste from production in previous years
3 Total CO2 production per annum including virgin plastics production but excluding plastic processing

Several recovery processes and technologies to recover hydrocarbons

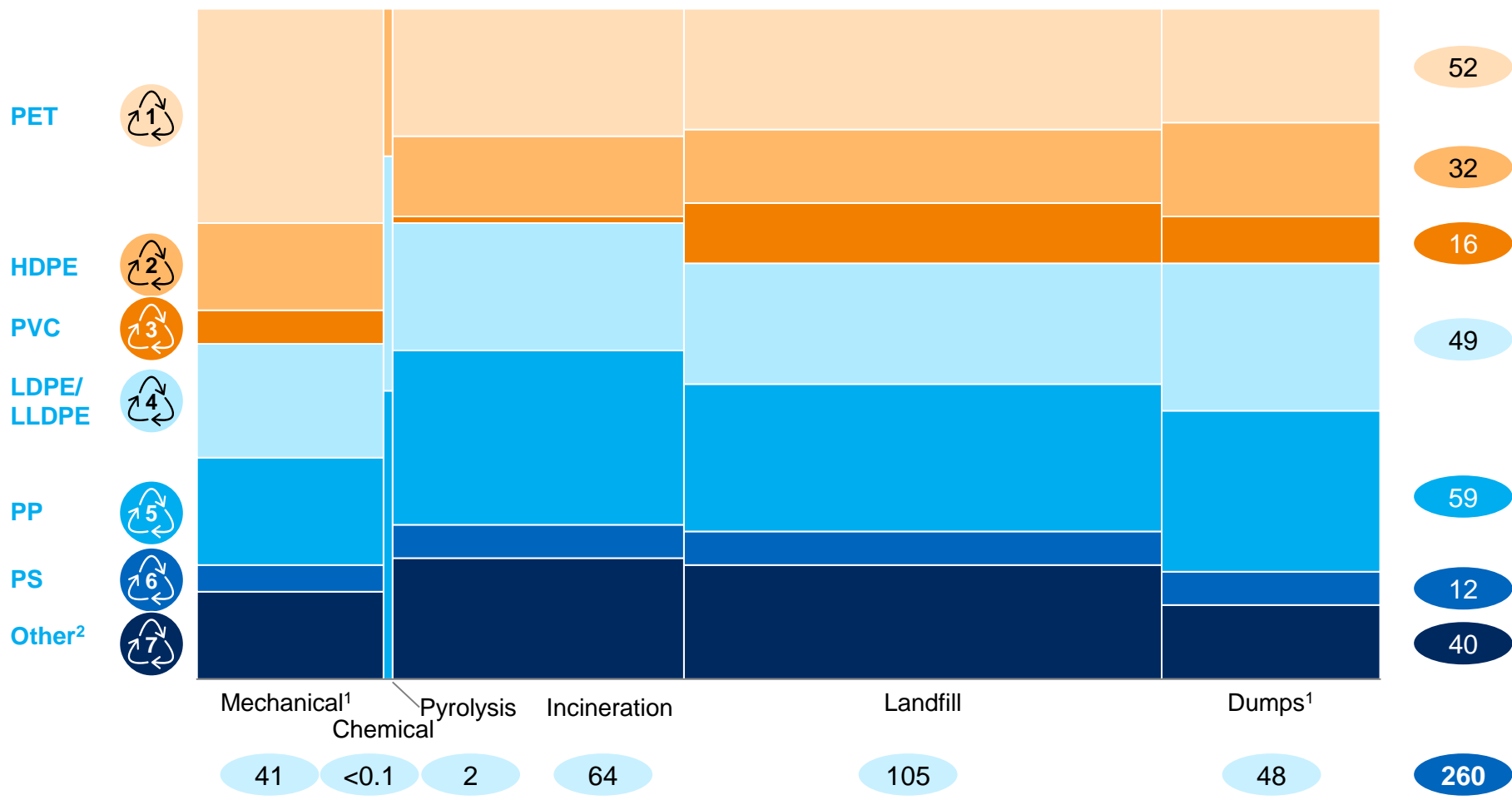


- **Mechanical recycling will not be sufficient** as a technology to sustainably close the loop, as polymer **quality decreases with each recycling loop**
- **Chemical or feedstock recycling** are required to “reset” plastics to **virgin quality** latest after several cycles

Mechanical recycling is the most established recycling technology today

XX Total waste, in MT

Global waste volume by type and recovery technology in 2016,
In % of waste volume

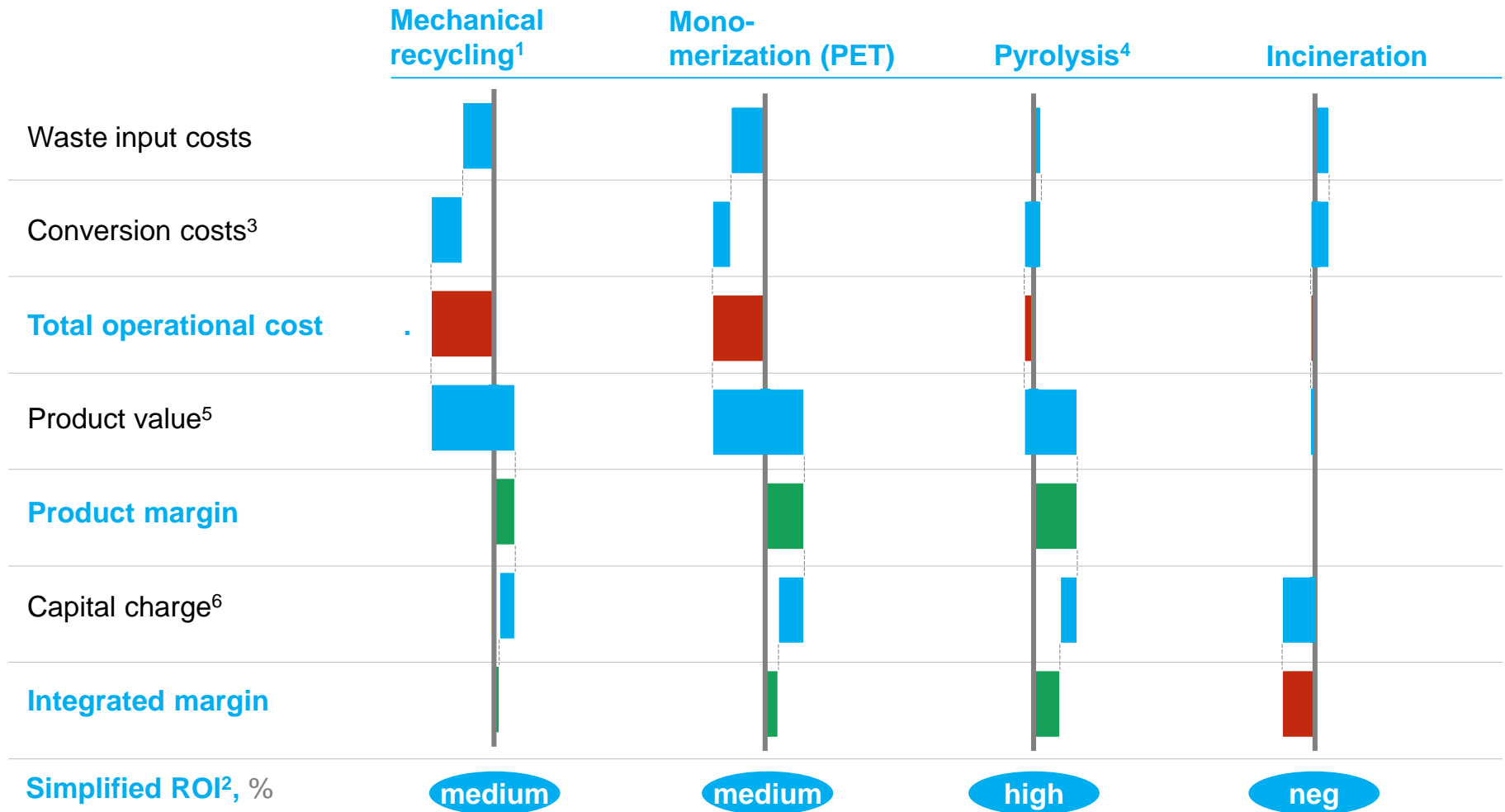


1 Mechanical recycling rates already adjusted by sources from informal sector (dump collection)
2 Rubbers, ABS, Epoxy resins, PMMA, PC, EVA, SAN, Nylon

SOURCE: McKinsey plastic waste stream model

Economics of all technologies assessed

Recycling technology economics in Europe, In USD/ton resin input



1 Mechanical recycling economics as a regional average of PET, PE, PP and PC recycling maintenance and other cost
 4 Pyrolysis based on average data available on different pilot facilities;
 taking into account virgin prices and historical discount factors

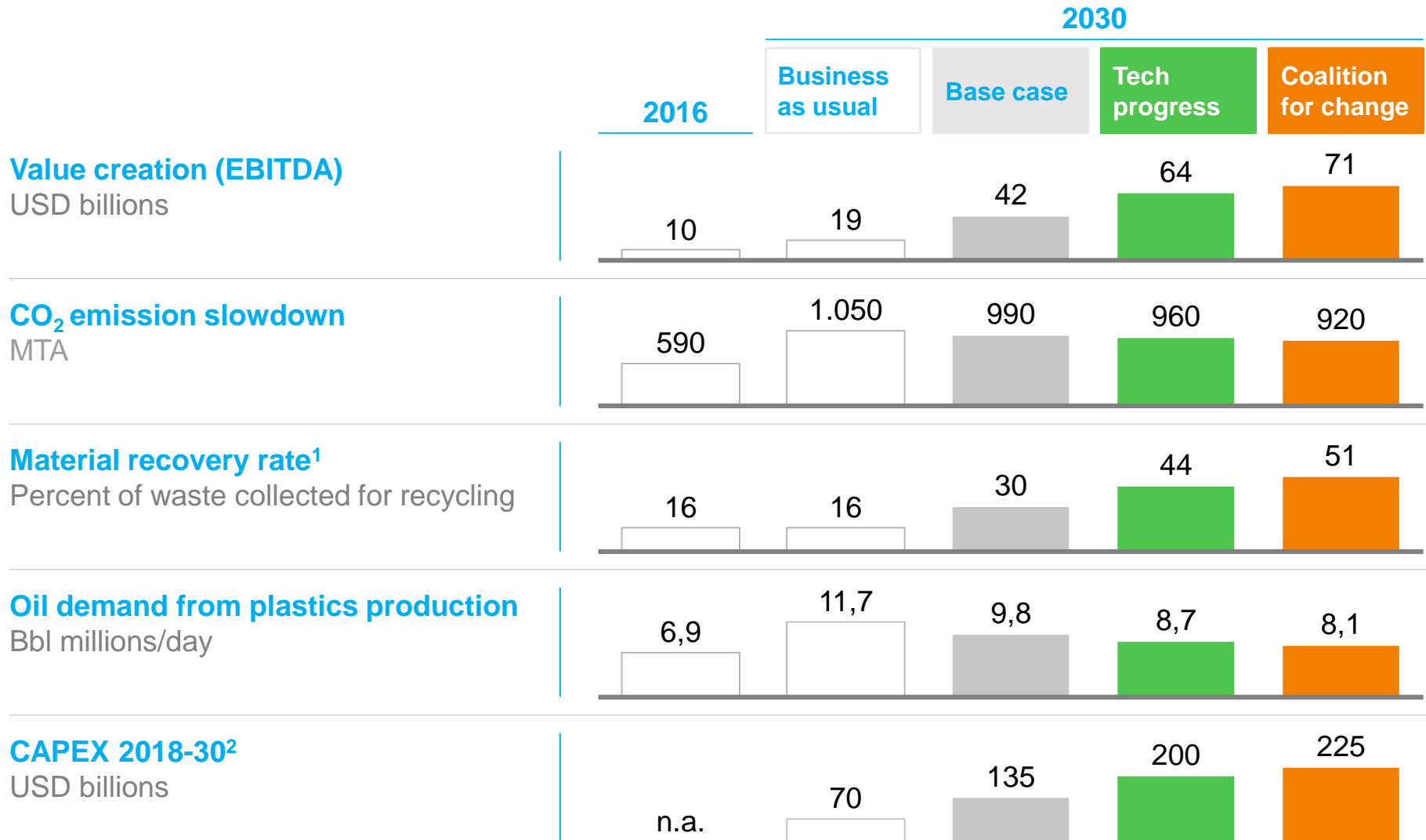
2 Calculated as EBITDA margin over CAPEX

3 including labor, energy,
 5 Product value of mechanical recyclates based on weighted average for PET, PE, PP and PVC resins

6 Based on publications by AWS Eco plastics, Green Fiber, LyondellBasell, Shaw Industries, Cynar, Plastic Energy, Res Polyflow, Hanser plastics and various expert interviews

SOURCE: McKinsey plastic waste stream model, Expert interviews

Value creation potential and increased circularity



¹ Share of processed plastic waste for recovery to total plastic waste - for mechanical recycling, monomer and pyrolysis

² Excludes capital required for renewal of existing facilities at end of lifetime

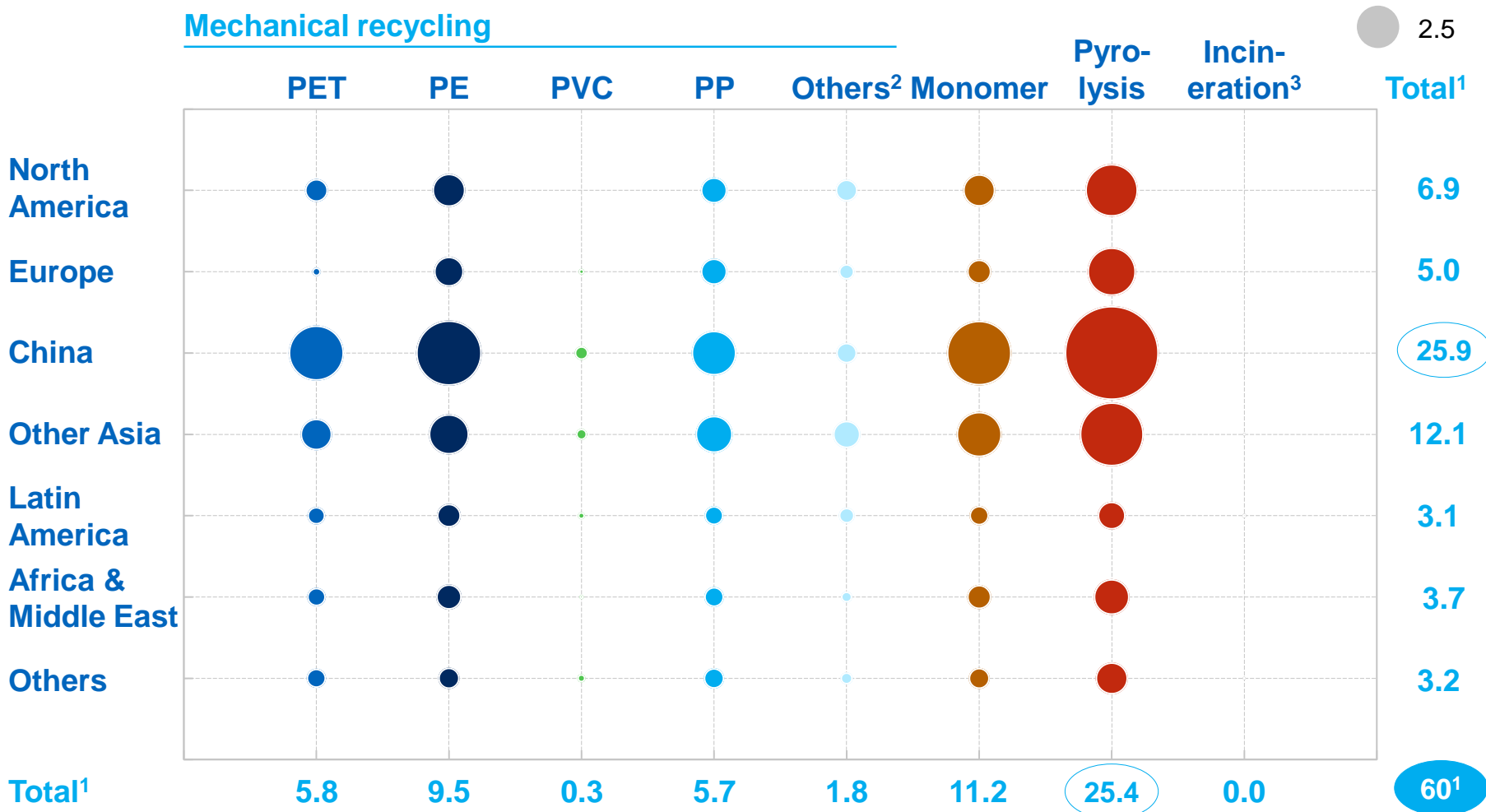
SOURCE: McKinsey plastic waste stream model

Significant value creation potential – Pyrolysis and Asia

Value creation growth (EBITDA estimate) 2016-30

USD bn, excluding landfill

Normalized @75\$/BBL OIL



1 Totals do not add up as landfill is not included in table with a value creation of -2 bn

2 Others including PS and smaller plastic types

3 Despite no value creation, increase in total volume by 74 MTA between 2016 and 2030 expected

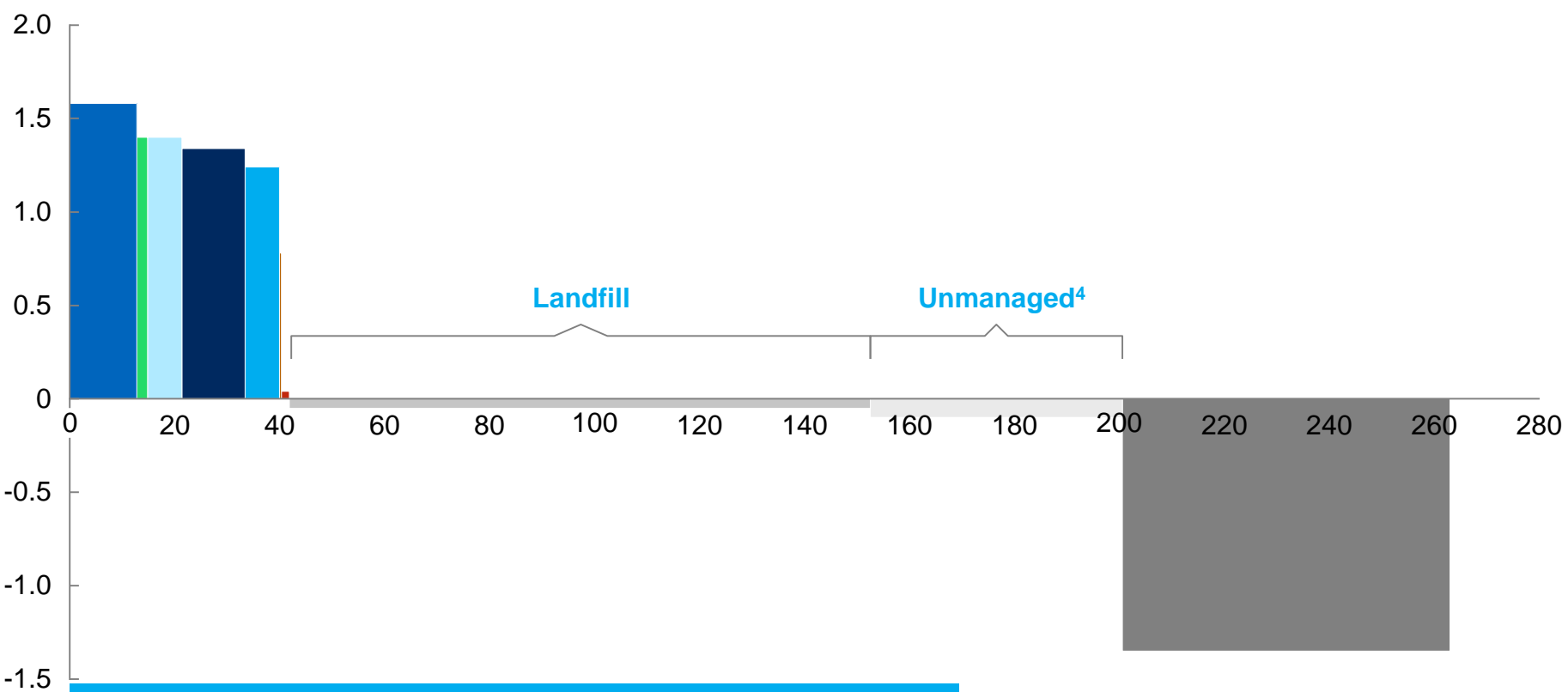
SOURCE: McKinsey plastic waste stream model

CO₂-perspective favors mechanical recycling

2016

CO₂ balance³,

Kg CO₂e avoidance/kg of resin



In 2017, total reduction in emissions achieved through recycling (mechanical, monomerization and pyrolysis) estimated at ~55 MTCO₂e

Plastics volume by treatment
Million tons

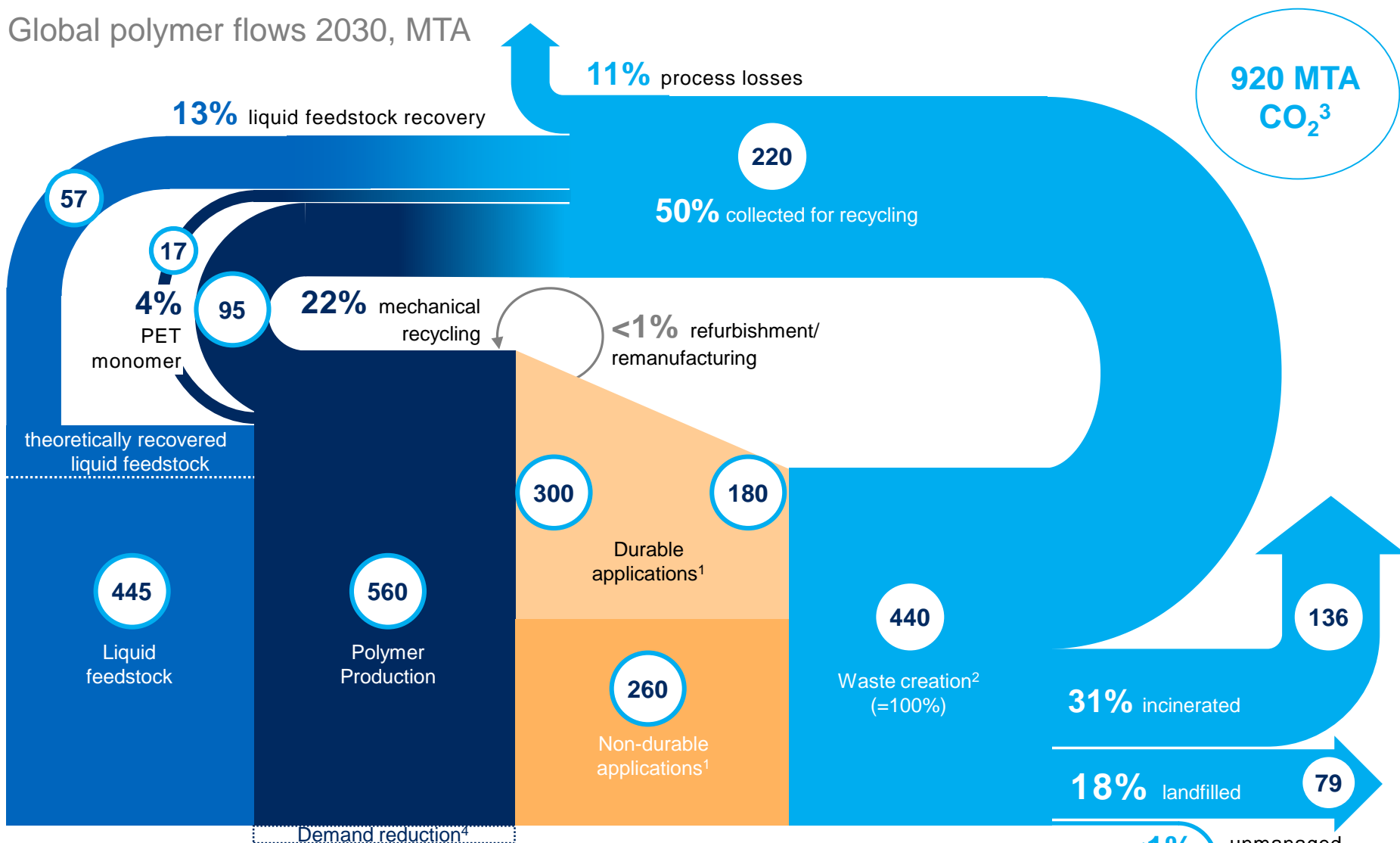
1 0.9 kgCO₂e avoidance/kg of resin but hardly in use today - thus, low visibility in chart
2 CO₂ emission balance assumed to correspond to average balance of mechanical recycling for PE, PP and PET
3 CO₂ balance calculated based on simplified approach estimating emissions for recovery process minus avoided emissions
4 Unmanaged waste with minimally higher CO₂ emission due to exposure to sunlight which causes formation of methane and ethane gases as a CO₂ equivalent
SOURCE: Ecoprofiles Plastics Europe, EPA WARM model v14, McKinsey analysis

Contents

- What have we done in recent months and what we found
- **What we think this could mean to you**

Potential view on the world in 2030

Global polymer flows 2030, MTA



1 Durable applications with an average lifetime >1year will end up as waste only in later years, non-durable applications go straight to waste

2 260 MT mixed plastic waste from nondurable applications that end up as waste in same year plus 180 MT of mixed plastic waste from production in previous

3 Total CO₂ production per annum including virgin plastics production but excluding plastic processing

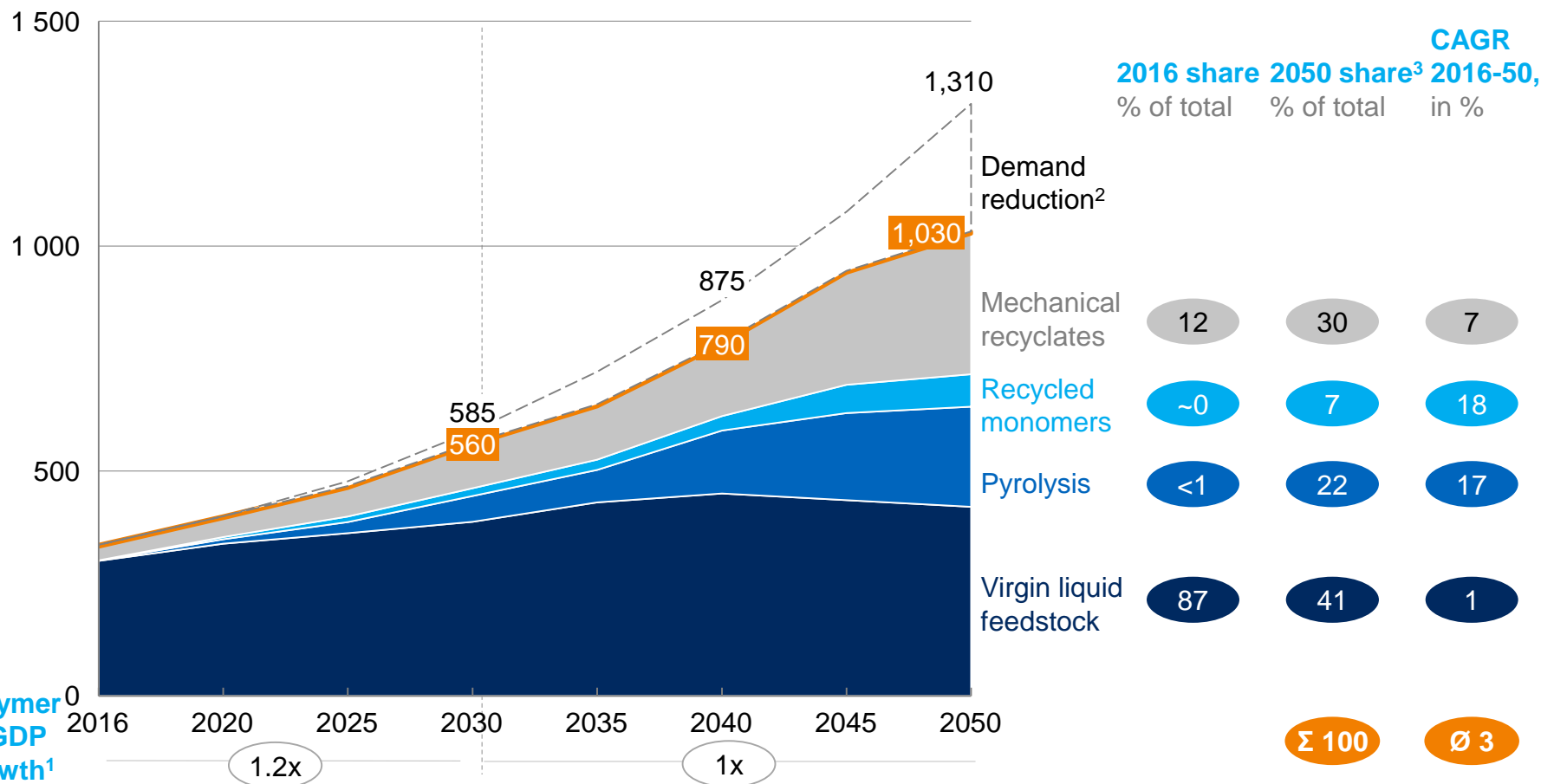
4 20 million tons demand reduction, corresponding to ~3% of overall demand, mostly due to elimination of low value add plastics

SOURCE: McKinsey plastic waste stream model

By 2050, the majority of the petrochemical value chain may be affected by an increase in plastics recovery

Global polymer demand 2016-50 from waste recovery

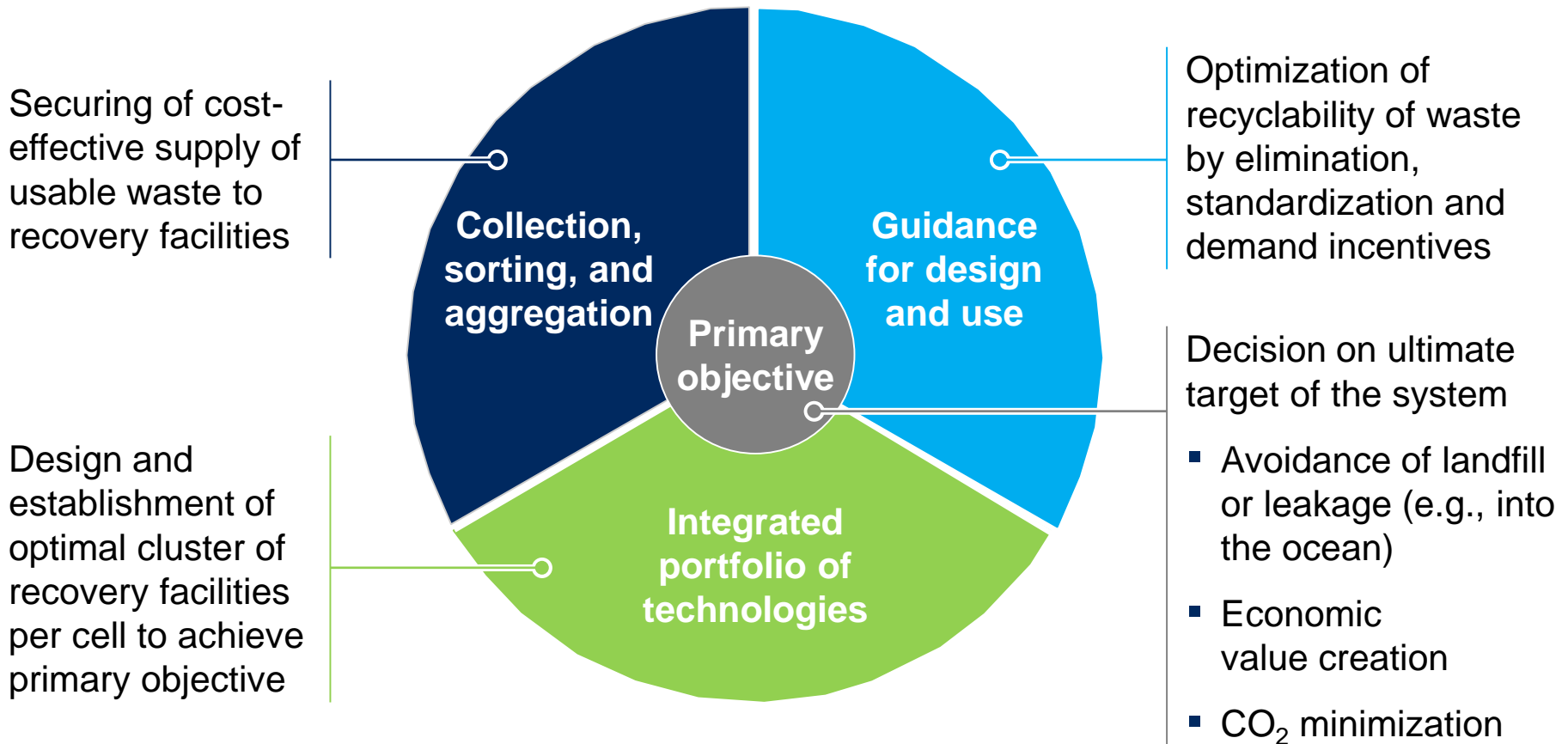
million tons



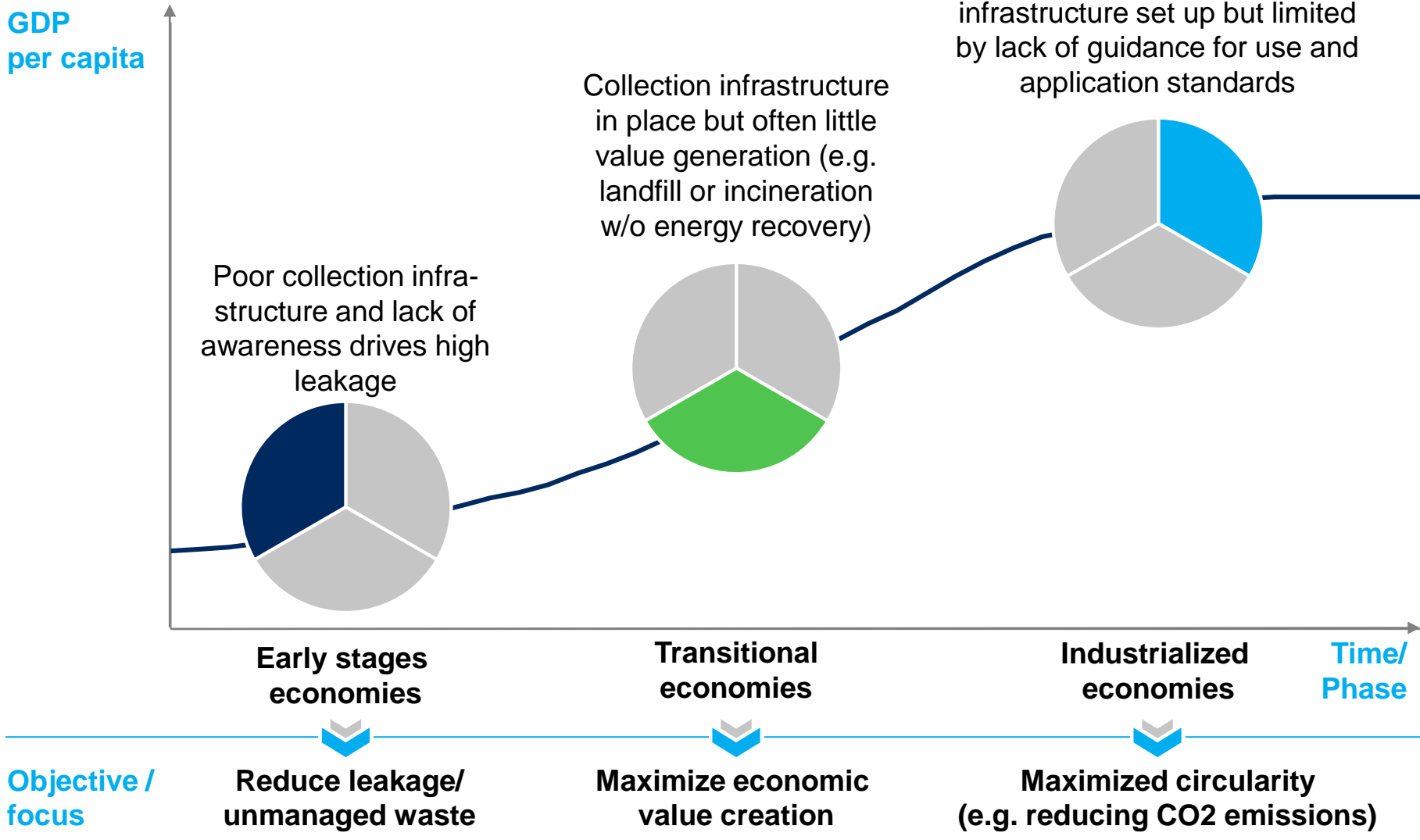
1 Actual growth after demand reduction, assuming global GDP growth of 3.1% (IHS)
 2 IHS forecast, demand if current IHS projections until 2027 for plastic growth continue through to 2050
 3 Mechanical recycling limited by downcycling and applicable materials, monomerization limited by applicability to condensates only, pyrolysis limited by likely rise in input costs
 4 We modeled 3 different scenarios in addition to BAU, with Coalition for Change (CfC) being the most ambitious one with the most drastic global change in plastics recovery rate and waste mgmt
 SOURCE: McKinsey plastic waste stream model
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Recycling strategies combine three elements – regional/product specific

Key elements of a plastics recycling cell



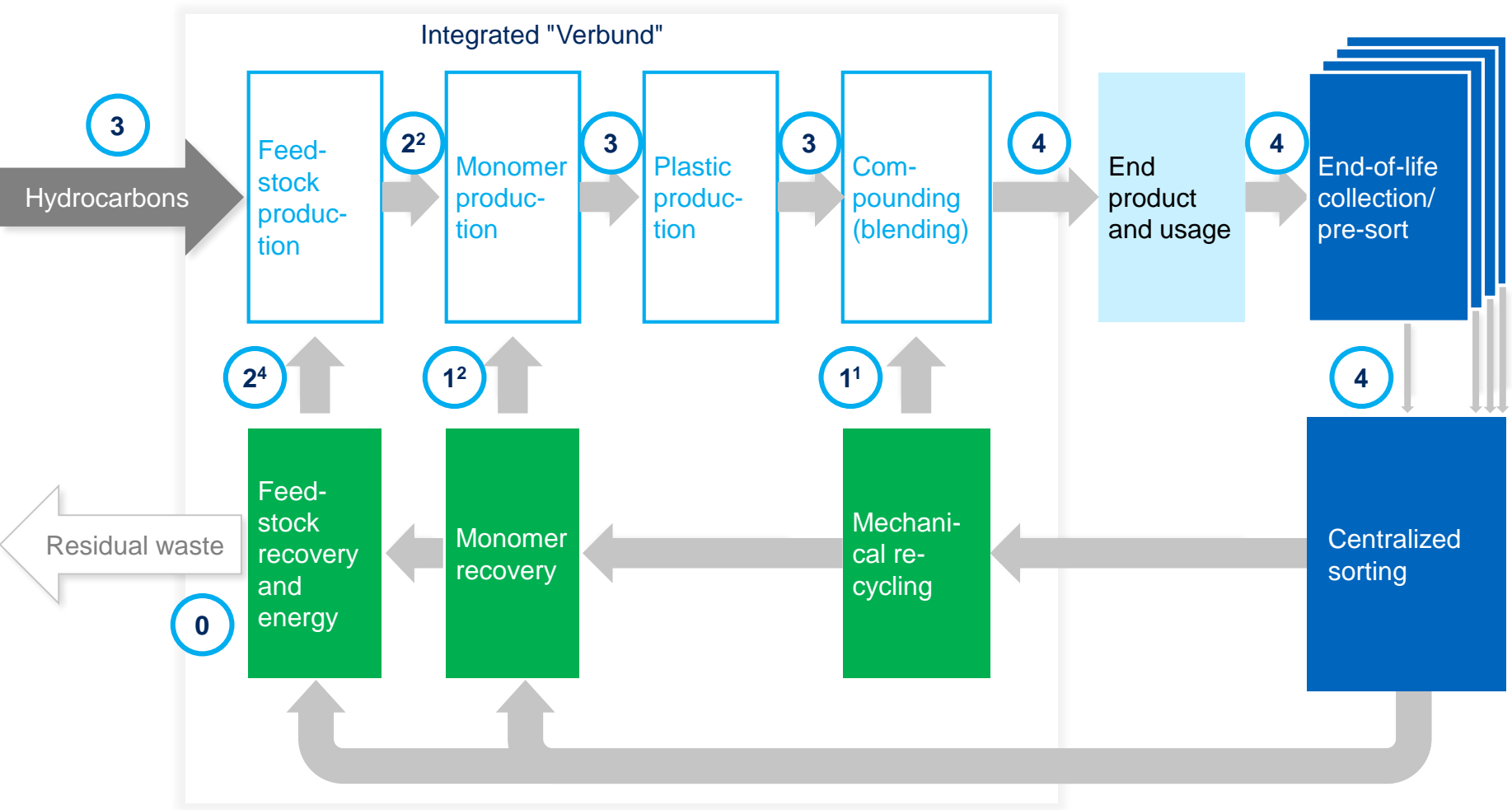
To maximize impact, primary objective needs to be decided based on an economy's development stage



Vision of an integrated model with resource conservation

CONCEPTUAL

Product flows, MTA



1 Based on max 25% of reground PO could be used in new products, rest would require virgin materials; 2 Ethylene/propylene equivalent; 3 Assuming total 67% yield to ethylene and propylene; 4 Waste-to-energy to supply energy requirement

The plastic waste problem has significant potential for value creation AND CO₂ reduction but will require substantial capital investment

Plastics waste production
MTA

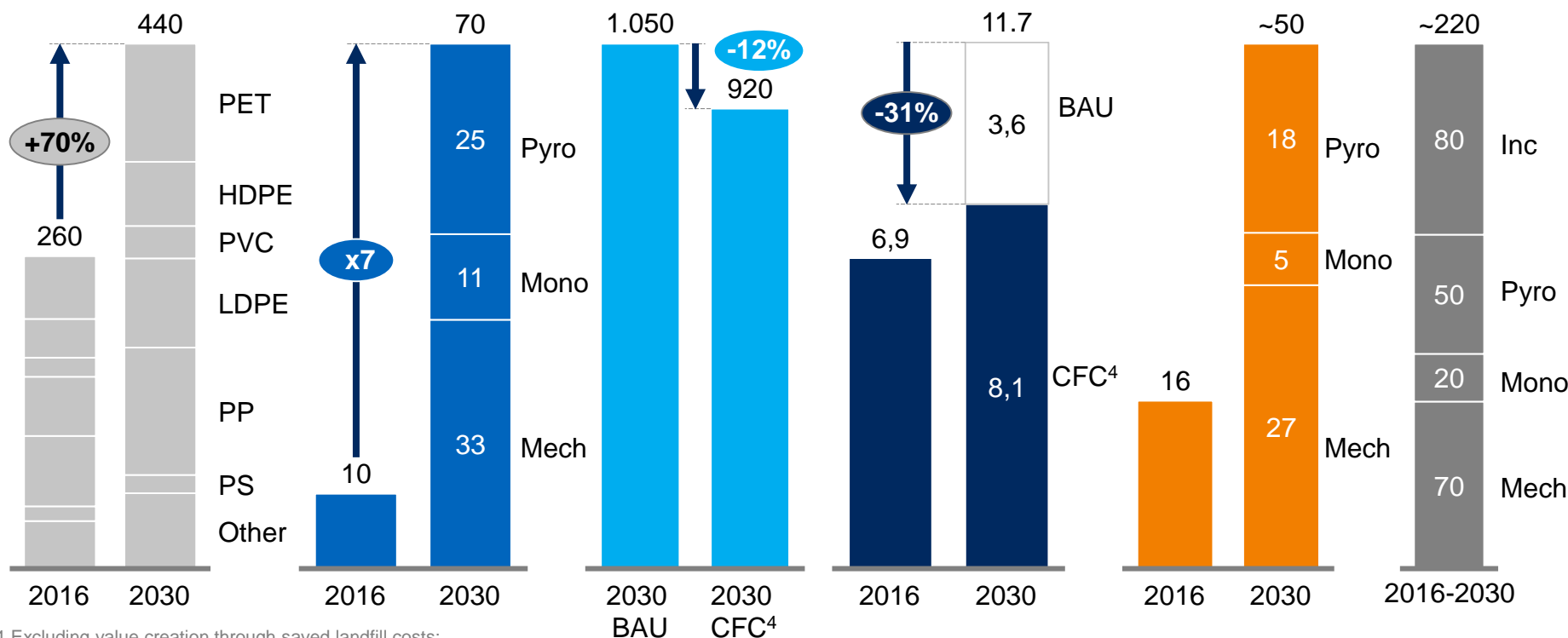
Value creation¹ in recycling (EBITDA)
USD bn

CO₂ emission reduction
MTA

Oil demand from plastics production
mn bbl/d

Recovery rate²
% of global waste collected for recycling

Capital required³
USD bn



1 Excluding value creation through saved landfill costs;

2 Share of processed plastic waste for recovery to total plastic waste - for mechanical recycling, monomer and pyrolysis;

3 Investment to build additional (greenfield only) capacity required for 2030 (i.e., without renewal of capacity already existing in 2016); includes capital required for recycling facilities and excludes investment into collection infrastructure, excludes capital required for renewal of existing facilities at end of lifetime

4 We modeled 3 different scenarios in addition to BAU, with Coalition for Change (CfC) being the most ambitious one with the most drastic global change in plastics recovery rate and waste management

SOURCE: McKinsey plastic waste stream model

No time to waste – wrap-up

- 1. The magnitude of the challenge is accelerating – need to act at scale sooner rather than later**
- 2. Disruptions to the value chain will be product, end-market and regional specific with need for segmented strategy**
- 3. Future solution will combine three integrated building blocks – shared between stakeholders**
 - Guidance for design and use
 - Region specific collection, sorting and aggregation approach
 - Portfolio of recycling technologies
- 4. Future value creation in the petrochemicals industry may significantly shift from virgin production routes to recycling routes**
 - Plastics recovery will require significant investments
 - Need to make clear business model choice

Further reading and contact



<https://www.mckinsey.com/industries/chemicals/our-insights>